Who Needs It?

- Any person, whether inside or outside of California, who first sells or distributes pesticides in California (except persons already licensed as a pest control dealer or registrant selling his/her own registered product). All pesticides offered for sale or sold in California must be registered by the Director of the Department of Pesticide Regulation (DPR).
- This license does not authorize the sale of agricultural use or restricted use pesticides to end users. A Pest Control Dealer License is required if the sales of agricultural use or restricted use pesticides are directly to end users. [FAC section 11407]

What's Required to Obtain the License?

- Submit an application for a Pesticide Broker License issued for each principal and branch location. [FAC section 12400] Branch location also includes a broker’s distribution center(s), not individual retail outlets. There is no fee required to obtain this license.
- Fictitious Business Name Statement from the County Clerk’s Office. [FAC section 12103]
- Certificate of Good Standing for companies that are California or foreign corporations registered in California - obtained for a fee from the Secretary of State. Corporations incorporated out-of-state must submit a Certificate of Good Standing from that state

Additional Requirements When Licensed!

- If the mill assessment has not been paid by the registrant, the pesticide broker or pest control dealer must pay a quarterly assessment to the Director of the Department of Pesticide Regulation, based upon the total dollars of sales for sales into or within California of registered pesticides. Also, the first person who sold this product into or within California shall show the mill assessment will be paid.
- Retain records of your purchases, sales, and distribution of pesticides into or within California for four years at the principal place of business. [FAC section 12406(a)]
- Submit a quarterly report to the Director of the total dollars of sales (including zero sales) and total pounds or gallons of pesticides sold into or within California. [FAC section 12406(b)]

References: Food and Agricultural Code sections 12401 - 12404, 12406.