



## DEPARTMENT OF PESTICIDE REGULATION **ALLIANCE GRANTS PROGRAM 2023 SOLICITATION**

The Department of Pesticide Regulation (DPR) is excited to announce that the [2023 Alliance Grants Program](#) is open for applications. To support the use of safe, effective, sustainable pest management practices in California, DPR annually funds Alliance projects that promote or increase the implementation, expansion, and/or adoption of effective, proven, and affordable integrated pest management (IPM) systems or practices in agricultural, urban, or wildland settings. Projects should focus on reducing impacts to public health or the environment from pesticides of high regulatory concern and/or considered high-risk. The Program has a long history of [awarding diverse projects](#) that meet these goals and advance many different aspects of IPM.

Successful applications will demonstrate strong partnerships, outreach, and/or an educational or training component to promote IPM and the broad application of the proposed IPM systems or practices. The most competitive Alliance Grant projects are those that can serve as a model for similar situations, have a high potential for wide adoption, and do not focus on conducting research.

This year, the Program has \$1.5 million in funding for projects up to 2.5 years in length (end date of December 31, 2025). Projects with budgets between \$50,000 and \$1.5 million are invited to apply.

[Apply today](#) and your project may contribute to DPR's mission to protect human health and the environment by fostering reduced-risk pest management and supporting the State's transition to system-wide adoption of sustainable pest management practices!

Completed Proposal Applications must be submitted no later than **Thursday, December 8, 2022** to the DPR Pest Management Grants Program email address at [DPRpmGrants.Solicitation@cdpr.ca.gov](mailto:DPRpmGrants.Solicitation@cdpr.ca.gov).

If you would like to receive updates on DPR's Alliance Grant Solicitation, please sign up for [our listserv](#).

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### PROGRAM DATES AND DEADLINES

- **Early July 2022** – Solicitation period opens; DPR begins accepting Proposal Applications
- **Thursday, December 8, 2022** – Final application deadline
- **Thursday, May 11, 2023 (9:30 am)** – [Pest Management Advisory Committee \(PMAC\)](#) Alliance Grants proposal review meeting
- **Late June 2023** – Funding decision emails sent out
- **Friday, September 1, 2023** – Earliest project start date pending full execution of the grant agreement
- **Wednesday, December 31, 2025** – Latest project end date

### ELIGIBILITY REQUIREMENTS

1. The project must primarily benefit the people of California.
2. The project must not mention, promote, or disparage a pest control brand or trade name in a deliverable or use the image of a product in a deliverable. Active ingredient names must be used instead.
3. All applicants, principal investigators, key personnel, subawardees, subcontractors, and consultants must meet all eligibility requirements and be eligible to contract with DPR.
4. All **University of California/California State University System (UC/CSUS)** grantees, principal investigators, key personnel, subawardees, subcontractors, and consultants must abide by all of the provisions of the applicable [UC/CSUS Terms and Conditions](#), including overhead capped at 25%. We highly recommend UC/CSUS applicants have grant administration staff review application materials to ensure that the Terms and Conditions can be met.
5. All **Non-UC/CSUS** grantees, principal investigators, key personnel, subawardees, subcontractors, and consultants must abide by all of the provisions of the [Non-UC Terms and Conditions](#), including overhead capped at 25%. We highly recommend applicants have any

relevant grant administration personnel review application materials to ensure that the Terms and Conditions can be met.

6. Alliance Team members must have the appropriate background and technical experience to complete the project. DPR's Grant Manager assigned to the grant must be a full and participating member of the Alliance Team.
7. The funding requested must be within the minimum and maximum funding limits of \$50,000-\$1.5 million.
8. The project must not depend on other sources of funding for the completion of any task or deliverable. However, in-kind contributions of personnel time, equipment, facilities, and materials by Alliance Team members are allowed.
9. The project goals and objectives must be clearly stated and must promote or increase the implementation, expansion, and/or adoption of effective, proven, and affordable integrated pest management (IPM) systems or practices that reduce pesticide impacts to public health and the environment in agricultural, urban, or wildland settings.
10. The project must demonstrate adoption of the IPM strategy is taking place (or beginning to) by the end of the grant period.
11. The project must not focus primarily on research. Projects that focus on research, are encouraged to apply to DPR's [Research Grants Program](#).
12. The project must not include activities directed toward, or used to subsidize, DPR personnel, DPR work activities, or any DPR-funded work activities delegated to others, such as county agricultural commissioners.
13. Eligible applicants may include (but are not limited to) entities such as government and tribal agencies, universities, colleges, consultants, pest control businesses, commodity groups, and nonprofit organizations. Principal Investigators, key personnel, subawardees, subcontractors, and consultants must not have outstanding fines or penalties with DPR or with any County Agricultural Commissioner.
14. DPR employees are not eligible to receive funds or participate as part of the Alliance Team with the exception of the Grant Manager; however other State employees may receive funds and participate as part of the Alliance Team.
15. PMAC members or their alternates involved in an Alliance Grant Proposal Application must abide by the conflict of interest requirements contained within the [PMAC Charter](#).

## PROPOSAL APPLICATION PROCESS

The 2023 Alliance Grants Proposal Application Package is now available and may be downloaded. The 2023 Alliance Grants Proposal Application Package contains all required documents for preparing your Proposal Application. Please read and review the documents carefully and relay any questions to the Alliance Grants Program Lead, Dr. Tory Vizenor, at [DPRpmGrants.Solicitation@cdpr.ca.gov](mailto:DPRpmGrants.Solicitation@cdpr.ca.gov).

The Proposal Application Package consists of the following documents:

- [Department of Pesticide Regulation Alliance Grants Program 2023 Solicitation \(PDF – this document\)](#),
- [Alliance Grant Proposal Application Form \(Microsoft Word document\)](#),
- [Terms and Conditions for UC/CSUS grantees \(PDF\)](#), and
- [Terms and Conditions for non-UC/CSUS grantees \(PDF\)](#).

Completed Proposal Applications must be submitted no later than **Thursday, December 8, 2022** to the DPR Pest Management Grants Program email address at [DPRpmGrants.Solicitation@cdpr.ca.gov](mailto:DPRpmGrants.Solicitation@cdpr.ca.gov).

Completed Proposal Applications should contain all the required documents listed below. Optional documents may be included as needed to support the Proposal Application. **Submit all documents as a combined single PDF. Additionally, submit the Scope of Work and Budget Information as a Microsoft Word Document.**

### REQUIRED

- Completed Alliance Grant Proposal Application Form, including:
  - Completed Section 1: Project Information;
  - Completed Section 2: Alliance Grant Proposal Application Questions (*Note: Answers to Questions 1 – 4 should not exceed one page each, for a total of four pages.*); and
  - Completed Section 3: Scope of Work and Budget.
- Letters of Support from expected beneficiaries of the IPM systems or practices, Alliance Team members, and from others who can attest to the quality or effectiveness of the applicant's similar work.
- Curriculum vitae or resumes of Principal Investigators (PIs) and Key Personnel.
- Full-text versions of up to five Key Cited Documents that document the effective, proven, and affordable IPM systems or practices that your project will build upon.
- A list of pesticides or active ingredients that will likely be affected if the proposed IPM systems or practices are adopted.

### OPTIONAL

- Illustrative graphics that enhance the application (e.g. flow charts).

**Please note that Proposal Application submissions that are incomplete or are missing required components are subject to disqualification without further review.**

If you have any questions, please reach out to the Alliance Grants Program Lead, Dr. Tory Vizenor, at [DPRpmGrants.Solicitation@cdpr.ca.gov](mailto:DPRpmGrants.Solicitation@cdpr.ca.gov).

## REVIEW AND NOTIFICATION PROCESS

After you submit your Proposal Application, DPR staff will perform an initial screening of the submitted materials for completeness of the submitted Application package, accuracy and completeness of budget calculations and justifications, and satisfaction of eligibility requirements. Eligibility Requirements can be found in the Eligibility Requirements section. **Please note that submitted Proposal Applications that are incomplete, missing required components, or which clearly do not meet all eligibility requirements are subject to disqualification without further review.**

Complete Proposal Applications that are found to meet all eligibility requirements in DPR’s initial screening will be reviewed and ranked by DPR staff and the Pest Management Advisory Committee (PMAC)<sup>1</sup>, a stakeholder group with members from diverse affiliations with expertise and/or interest in pest management that assists DPR’s Grants Programs with Proposal Application review.

PMAC will make grant funding recommendations to the Director via a consensus-based Proposal Application ranking process that occurs during a [public meeting](#) on May 11, 2023. DPR staff will also rank the Proposal Applications and provide funding recommendations to the Director. The Director considers both PMAC and DPR rankings and funding recommendations in making the final funding decisions.

Funding award decisions for individual Proposal Applications will be sent to applicants via an email from the Alliance Grants Program Lead, Dr. Tory Vizenor, by late June 2023. Feedback for applicants whose projects were not selected for funding will be provided after awards are announced.

## VIRTUAL INFORMATION MEETINGS FOR APPLICANTS

Virtual information meetings will take place via Zoom to provide applicants with additional information and to answer questions. Each meeting has a general topic and will include a presentation by DPR staff with time at the end for any questions. There is no registration process – attendance is open to anyone interested in attending. If you are unable to attend, sessions will be recorded and uploaded to DPR’s [Alliance Grants website](#).

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<sup>1</sup> For more information about the PMAC, including dates and agendas of public meetings and the current roster, visit the [PMAC website](#).

**TOPIC: RESEARCH/ALLIANCE GRANT SOLICITATION PERIOD KICKOFF SESSION: PROGRAM GOALS, COMMONLY FUNDED PROJECTS, ELIGIBILITY, RESEARCH GRANTS VS. ALLIANCE GRANTS**

Agenda: 40-minute Presentation, 20-minute Question and Answer

Date and Time: July 28, 2022, from 10:00 – 11:00 AM PDT

Hosted by: Tory Vizenor (Alliance Grants Lead) and Jordan Weibel (Research Grants Lead)

Meeting Link:

<https://us02web.zoom.us/j/82321718080?pwd=aEZLK0pvdVgvcUUwWTREWU4yY1BYUT09>

Meeting ID: 823 2171 8080

Passcode: 720599

**TOPIC: CRAFTING A SCOPE OF WORK; WRITING OBJECTIVES, TASKS, AND DELIVERABLES**

Agenda: 40-minute Presentation, 20-minute Question and Answer

**Meeting 1 of 3:**

Date and Time: August 11, 2022, from 10:00 – 11:00 AM PDT

Hosted by: Jordan Weibel (Research Grants Lead)

Meeting Link:

<https://us02web.zoom.us/j/84731527564?pwd=WIM0TVV3cGs3ckpVWHliL2lnOE94dz09>

Meeting ID: 847 3152 7564

Passcode: 012757

**Meeting 2 of 3:**

Date and Time: September 1, 2022, from 10:00 – 11:00 AM PDT

Hosted by: Tory Vizenor (Alliance Grants Lead)

Meeting Link:

<https://us02web.zoom.us/j/87421818938?pwd=WHZ0TS81eTUrZDZLaWpzUU51NUIlQT09>

Meeting ID: 874 2181 8938

Passcode: 596125

**Meeting 3 of 3:**

Date and Time: October 20, 2022, from 10:00 – 11:00 AM PDT

Hosted by: Jordan Weibel (Research Grants Lead)

Meeting Link:

<https://us02web.zoom.us/j/89574269940?pwd=enZvWDY2amQyTWpHdFpGd2lBcUkydz09>

Meeting ID: 895 7426 9940

Passcode: 074580

**TOPIC: BUDGETS AND BUDGET JUSTIFICATIONS**

Agenda: 40-minute Presentation, 20-minute Question and Answer

**Meeting 1 of 3:**

Date and Time: August 18, 2022, from 10:00 – 11:00 AM PDT

Hosted by: Tory Vizenor (Alliance Grants Lead)

Meeting Link:

<https://us02web.zoom.us/j/86064502062?pwd=Vk5TWU1ScTBaRC9uYVZlcGtjVWp4QT09>

Meeting ID: 860 6450 2062

Passcode: 362331

**Meeting 2 of 3:**

Date and Time: September 8, 2022, from 10:00 – 11:00 AM PDT

Hosted by: Jordan Weibel (Research Grants Lead)

Meeting Link:

<https://us02web.zoom.us/j/86443614486?pwd=b0JxRWo3bU9EbE1ZZ0Z6dVJxOG5wdz09>

Meeting ID: 864 4361 4486

Passcode: 740669

**Meeting 3 of 3:**

Date and Time: November 17, 2022, from 10:00 – 11:00 AM PST

Hosted by: Tory Vizenor (Alliance Grants Lead)

Meeting Link:

<https://us02web.zoom.us/j/86447685995?pwd=Y2srNnBkRk5oZ3NTRW9YMEYrYm5mZz09>

Meeting ID: 864 4768 5995

Passcode: 927050

**TOPIC: BUILDING A STRONG ALLIANCE TEAM**

Agenda: 30-minute Presentation, 30-minute Question and Answer

Date and Time: August 25, 2022, from 10:00 – 11:00 AM PDT

Hosted by: Catherine Bilheimer and Tory Vizenor (Alliance Grants Lead)

Meeting Link:

<https://us02web.zoom.us/j/81054326204?pwd=ZkZ3Wmo4RTZGaGlhdjZtdXFmVDIvQT09>

Meeting ID: 810 5432 6204

Passcode: 198481

## **TOPIC: GENERAL QUESTION AND ANSWER SESSION**

Agenda: 15-minute Presentation, 45-minute Question and Answer

### **Meeting 1 of 2:**

Date and Time: September 15, 2022, from 10:00 – 11:00 AM PDT

Hosted by: Jordan Weibel (Research Grants Lead)

Meeting Link:

<https://us02web.zoom.us/j/84640391506?pwd=bzd3ZkttU1FoekFxeWVMOEZIRXIIUT09>

Meeting ID: 846 4039 1506

Passcode: 557159

### **Meeting 2 of 2:**

Date and Time: December 1, 2022, from 10:00 – 11:00 AM PDT

Hosted by: Tory Vizenor (Alliance Grants Lead)

Meeting Link:

<https://us02web.zoom.us/j/81487111593?pwd=dlcxWCt6QzBUaTZVcE4zM3diN28yUT09>

Meeting ID: 814 8711 1593

Passcode: 815757

## **RANKING CONSIDERATIONS FOR REVIEWERS**

The criteria below will be used by DPR staff and PMAC members when ranking Proposal Applications:

### **QUESTION 1 – BENEFITS TO CALIFORNIANS (20 PERCENT WEIGHT)**

Is there a need for this project and will the people of California and expected beneficiaries of the IPM systems or practices significantly benefit from the project?

- How does the project align with the Alliance Grant Program’s mission to promote or increase the implementation, expansion, and/or adoption of effective, proven, and affordable integrated pest management systems or practices that reduce risks to public health and the environment in agricultural, urban, or wildland settings through the utilization of an Alliance Team representing state, local, public, private, educational, and other stakeholders?
- Which pesticides and pests relevant to California are being addressed by the project?
- Which California stakeholders are expected to benefit from this project?
- What is the expected reduction in the usage of pesticides of high regulatory concern or considered high-risk through the proposed project’s implementation, expansion, and/or adoption of the proposed IPM systems or practices?
- How has the proposal shown the specific IPM systems or practices being advocated are ready for adoption?
- How does the proposal show efficacy of the proposed IPM system or practices has been established?
- Are Letters of Support from people who can attest to the quality or effectiveness of the applicant’s similar work included and what do these letters indicate?



- Are Letters of Support from Alliance team members and any other appropriate people who would be involved in implementing, expanding, and adopting the Proposal's goals and objectives included and what is their stakeholder reach?
- What are the risks from current pesticide use practices this project seeks to address?

**QUESTION 2 – IPM PRACTICES AND ADOPTION, ALLIANCE FORMATION, AND IMPLEMENTATION (20 PERCENT WEIGHT)**

Will this project aid in the implementation, expansion, and/or adoption of established IPM systems or practices?

- How will this project aid in the implementation, expansion, and adoption of established IPM systems or practices and lead to a reduction in public health or environmental risks?
- What are the Alliance Team members, roles, and expectations for the successful completion of the project?
- How does the proposal show the Alliance Team members are committed to fully completing their portion of the project?
- What are the project Goals and Objectives and how will the Alliance Team will assist in accomplishing these Goals and Objectives?
- What processes are proposed to achieve the project Goals and Objectives, whether by surveys, trainings, on-line courses, etc.?
- What is the project's outreach/communication framework?
- What is the potential for expansion of the project results?
- What methods are being used to measure the success of the project?
- Does this project aid in the implementation, expansion, and/or adoption of IPM systems or practices that would otherwise remain unfunded or underfunded?
- Does the public interest of the project outweigh any potential private interests?

**QUESTION 3 – ECONOMIC BENEFITS AND FEASIBILITY (20 PERCENT WEIGHT)**

Does this project have economic benefits and will it be economically feasible to implement? Projects are encouraged to address economic considerations of the IPM practices to provide cost-benefit information needed by pest managers as they make decisions.

- How will the project show economic feasibility to pest managers?
- What are the economic benefits of the project?
- From an economic standpoint, how do the IPM systems or practices proposed for implementation, expansion, and/or adoption in the Proposal Application compare to others currently available or in use?
- How does the project propose to overcome economic barriers to implementation, expansion, and/or adoption in the relevant agricultural, urban, or wildland setting?

#### **QUESTION 4 – OUTREACH PLAN (20 PERCENT WEIGHT)**

What is the proposed outreach plan to promote the IPM system for implementation, expansion, and/or adoption? What is the Alliance team comprised of?

- Who are the Alliance team members and what is their role in the project?
- What is the proposed schedule for conducting outreach and who is the targeted audience for each effort?
- What are the methods being used to accomplish the outreach?
- Are there any planned metrics for measuring success of the project and IPM implementation, expansion, and/or adoption?

#### **SCOPE OF WORK AND BUDGET (20 PERCENT WEIGHT)**

Considering all submitted Proposal Application materials, are the materials and methods sufficient to support the completion of the project?

- Do the outreach methods support the completion of the project's goals and objectives?
- Are the project Goals, Objectives, Tasks, and Deliverables clearly stated and reasonably achievable within the grant period?
- Will the successful completion of the Tasks achieve the Objectives?
- Do the Principal Investigator and Key Personnel have the background, technical experience, and commitment needed to complete the project?
- Is the Budget reasonable to complete the project?
- Does the Budget Justification appropriately justify project expenses?
- Has the budget been completely and accurately filled out and calculated?